

# Surrey Care Association



Supporting Social Care Providers in Surrey

## Who are our Commercial Partners and how can they help you?



Find us on Social Media



Visit Our Website [www.surreycare.org.uk](http://www.surreycare.org.uk) or  
email us at [sca@surreycare.org.uk](mailto:sca@surreycare.org.uk)

# Commercial Partners

Surrey Care Association has negotiated partnership arrangements with a number of companies to provide advantageous services for our members.



*Providing Recruitment Solutions for any team member in the care sector*

## **What do they offer?**

Recruitment Solutions specialising in Elderly, Dementia, End of Life, Brain Injury and Neuro Rehab, Learning Disabilities, Autism Spectrum Disorder, Epilepsy, Physical Disabilities, Special Educational Needs, Complex Care for whatever you need. We do everything from Registered Managers, Deputy Managers, Nurses, Heads of Care, Care Team Leaders, Senior Care Assistants, Care Assistants, Support Workers, Activities Co-ordinators, Chefs, Maintenance, Domestic / Laundry Assistants, Kitchen Assistants and much more.

**Contact us** Email Adam Jaffer at [adam@carefirstuk.co.uk](mailto:adam@carefirstuk.co.uk) or visit our website [www.carefirstuk.co.uk](http://www.carefirstuk.co.uk)



*Health & Safety, HR and employment law experts within the care sector.*

## **What do they offer?**

- Bespoke contracts of employment and employee handbooks
- Detailed Health & Safety documents
- 24/7 access to experienced care experts
- Up-to-date reminders on legislation changes
- Annual Health & Safety Inspections
- Access to online management platform - Atlas
- CQC Pro - an online regulatory compliance tool

## **What's included?**

Citation offer **SCA members** a **5% discount** on their Health & Safety, HR, and CQC compliance services.

**Get in touch** - Contact Rosie Figgess at [rosiefiggess@citation.co.uk](mailto:rosiefiggess@citation.co.uk) or visit [citation.co.uk/care](http://citation.co.uk/care)



### **What do they Offer ?**

The range of training services we offer includes; Fire Marshall/Warden training, Fire safety in Care Homes, Health & Safety in the workplace, Emergency first Aid, First Aid at Work, Refresher courses, CPR and Defibrillator training, Emergencies - Managing the Response, among many others. We can also tailor courses to suit your needs.

### **Whats included?**

All our First Aid and Health and Safety courses are accredited Quasafe and our fire safety courses are all certified by the Institute of Fire Engineers and will also count towards your CPD hours shortly.

We can help you decide which courses are most relevant to your team and tailor the content to make them more meaningful and effective.

Talk to our professional, friendly team and we will make sure you receive the right advice for your business without any pressure or any sales pitch. We are here to help you protect your business and more importantly your people.

Website: [www.hendecagroup.com](http://www.hendecagroup.com) Email: [enquiries@hendecagroup.com](mailto:enquiries@hendecagroup.com)

Tel: **01737 881311**



*The care sector's most widely-used digital care system*

### **What do they offer?**

Mobile Care Monitoring is the easiest to use care management software, reducing time spent on paperwork, giving staff more time to spend with residents, supporting regulatory compliance and improving the quality of care for residents.

### **What's included?**

Our award winning icon-driven system includes all the key digital care functionality care homes require including Coronavirus-specific features to manage infections and Relatives Gateway to keep loved ones connected.

**To book a demo** contact us at [hello@personcentredsoftware.com](mailto:hello@personcentredsoftware.com) or visit [personcentredsoftware.com](http://personcentredsoftware.com)



*Specialising in providing expert, cost-effective legal advice to care providers.*

**What do they offer?**

- Buying and selling care businesses
- HR and employment law
- CQC registration & challenging CQC inspection reports, enforcement action and ratings
- Challenging Notices of Proposal to suspend or cancel registration
- Challenging local authority embargos
- Service user contracts
- Safeguarding investigations and inquest representation
- Mental capacity, DOLS and court of protection advice
- Property purchases, sales, leases and development of care homes and retirement villages
- Partnership and Shareholder Agreements

**What's included?** SCA members receive a free initial telephone consultation/helpline, and a free review of your employment contracts/handbook, and service user contracts.

**Get in touch** Contact James Sage at [james.sage@roydswithyking.com](mailto:james.sage@roydswithyking.com) or visit [roydswithyking.com](http://roydswithyking.com)



*Intelligent mobile solutions for care management.*

**What do they offer?**

Sekoia's philosophy is "enabling care". In conjunction with front line care staff, we have developed a very user-friendly digital care planning system that is designed to be used at point of care. It can be tailored bespoke to providers, all types of service and service users.

**What's included?**

Our implementation method is very hands-on and thorough to ensure everyone is well trained and the organization gets the most out of using Sekoia.

We offer discounts on Implementation fees and Monthly Subscription fees to SCA members.

**Get in touch**

Contact Sekoia : [contact@sekoia.co.uk](mailto:contact@sekoia.co.uk) or visit [sekoia.co.uk](http://sekoia.co.uk)



*Insurance broker, providing you care-specific cover whilst assisting you in risk management.*

### **What do they offer?**

- Bespoke cover tailored to the needs of your business
- A-rated insurance partners to give you piece of mind
- Free desktop valuation indication - helping you determine if your building is adequately insured
- Free cyber risk rating service - see your risk rating for a cyber attack

### **What's included?**

- Towergate Insurance Care policies include access to:
- Towergate Assist, a claims recovery service for material damage claims over £5,000
- 24 hr stress helpline + free confidential stress counselling for employees
- Markel Law Hub - an online legal service

**Get in touch** Contact [james.anscombe@towergate.co.uk](mailto:james.anscombe@towergate.co.uk) or visit [towergateinsurance.co.uk](http://towergateinsurance.co.uk)

The logo for Wightman &amp; Parrish consists of the company name in a bold, white, sans-serif font. The name is split across two lines: 'WIGHTMAN' on the top line and '&amp; PARRISH' on the bottom line. The text is centered within a solid blue rectangular background.

*Specialising in the distribution of quality cleaning, hygiene, healthcare, and medical products.*

### **What do they offer?**

- Well known and trusted brands
- Own brand offering
- Environmental product range
- Free Site Survey
- Product demonstrations
- Cost and budget control solutions

### **What's included?**

As a member of the Surrey Care Association, your business will receive exclusive pricing on a wide range of products. This pricing is only available to members that can provide valid proof of membership.

**Get in touch** Contact W&P at [sca@w-p.co.uk](mailto:sca@w-p.co.uk) or visit [w-p.co.uk](http://w-p.co.uk)





Contact us today for a full consultation – visit [world-kinect.com](http://world-kinect.com), or request a call back today.

### What do we offer?

At World Kinect Energy Services, we have over 35 years' experience providing worry-free energy solutions to businesses nationwide. With our local team of energy experts, more than 140 care organisations across the UK already turn to us to help them buy better and buy smarter. Our team will study your current bills and advise you on the type of contract you are on, and where other savings can be made. We start this process up to two years before your next renewal is due - comparing up to 35 suppliers, to get the best prices at the right time for you.

We offer all members of Surrey Care Association a free utility audit - so you can focus on the care you provide, with your energy supply taken care of – request yours today

**Get in Touch** Joel Worsley email [Joel.worsley@world-kinect.com](mailto:Joel.worsley@world-kinect.com) Mob **07929744858**



*Buying partner for Surrey Care, providing members with an exceptional service alongside quality products.*

### What do they offer?

Spectrum is a well-established buying consortium with an emphasis on the Care Sector including care homes, domiciliary care and supported living. They have been sourcing discounts with major suppliers for their members since 2003. Their directors are all care home operators with significant experience in the industry and have therefore developed an expertise in negotiating excellent deals and sourcing the right products.

By pulling together a large number of businesses, including hospitality, dentists and schools they use their group buying power to negotiate discounts for you without compromising on quality. Their suppliers offer a range of products and services including uniforms, gloves & disposables, general and clinical waste, and stationery to name a few.

Members have benefited from HUGE SAVINGS on pricing that is normally available only to large companies and their **MEMBERSHIP IS FREE OF CHARGE!**

Spectrum is big enough to influence national suppliers and prices, yet able to provide a personalised and friendly service to their members. Their price comparison service can be accessed by their members to highlight savings and they continually add new products and suppliers. All pricing is monitored and approved by Spectrum on a regular basis.

When you buy through Spectrum you also help fund SCA as Spectrum passes on an annual rebate to SCA dependent on the volume of sales and now members also receive a rebate.

### Get in touch

To register for this free service Download SPECTRUM's Free membership form and contact Spectrum by email [Jackie@spectrumconsortium.co.uk](mailto:Jackie@spectrumconsortium.co.uk)

# Commercial Member Plus

Surrey Care Association has negotiated partnership arrangements with a number of companies to provide advantageous services for our members. In Addition to our Partners listed above, we are also supported by Commercial Member Plus:



*At Florence, we have a clear mission - to transform temporary staffing recruitment within the social care sector*

Our online marketplace helps care providers fill rota gaps without the need for expensive recruitment agencies. We provide exclusive nurses and carers who only work with you, and not at any other care settings. This protects service users and limits the number of staff on site. Find out how Florence Exclusive can help you fill rota gaps today.

**Get in Touch** Email [managers@florence.co.uk](mailto:managers@florence.co.uk) or visit [www.florence.co.uk](http://www.florence.co.uk)



*We are indirect tax specialists who have worked almost exclusively in the care sector since 2004.*

## What do they offer?

We have a unique combination of in-depth VAT and sector knowledge, dealing not only with HMRC on a daily basis (our technical team largely consists of ex HMRC inspectors), but also holding strong working relationships with the relevant contacts at local authorities, clinical commissioning groups and health trusts (NI) throughout the UK.

**Get in touch** Contact Clare at [clare@vatsol.com](mailto:clare@vatsol.com) or visit [vatsol.com](http://vatsol.com)



Sue Firth is a Business Psychologist, professional adviser & a leading authority on stress, resilience, and well-being. She is also an author and helps CEOs and senior executives manage their work, life and become more resilient. She works both with groups and individuals.

Sue regularly appears in the media & press, has an established social media following and has been a guest/expert on ITV and the BBC.

She runs a private practice in Surrey, UK and South Molton Street, London.

Get in Touch: Website: [www.suefirthltd.com](http://www.suefirthltd.com) & [www.suefirth.co.uk](http://www.suefirth.co.uk) for coaching

E-mail: [sue@suefirthltd.com](mailto:sue@suefirthltd.com)

Podcast: **The Executive Edge**

# Commercial Member

Surrey Care Association has negotiated partnership arrangements with a number of companies to provide advantageous services for our members. In Addition to our Partners and Member Plus listed above, we are also supported by Commercial Members:



Care Friends is an employee referral app to help you with recruitment. Staff can share staff vacancies and friends and family can easily apply for roles. Staff then gain points to recognise their achievement.

For more information visit [carefriends.co.uk](http://carefriends.co.uk) or email Neil at [info@carefriends.co.uk](mailto:info@carefriends.co.uk)



DC Care are an independent business agent specialising the sale and acquisition of care facilities throughout the UK.

For more information, visit [dccare.co.uk](http://dccare.co.uk), or email [asandel@dccare.co.uk](mailto:asandel@dccare.co.uk)



Gordons Partnership is a full service law firm based in Guildford and London with a nationally recognised Health and Social Care Provider Team led by Neil Grant.

For more information, visit [gordonsols.co.uk](http://gordonsols.co.uk), or email [neil@gordonsols.co.uk](mailto:neil@gordonsols.co.uk)



Panache Care is a nurse and care agency for temporary and permanent nursing, support work and care staff.

For more information, visit [panachecare.co.uk](http://panachecare.co.uk), or email [fiona@panachecare.co.uk](mailto:fiona@panachecare.co.uk)



Professional Training Solutions work with learners and employers to deliver an excellent range of Apprenticeships and Training Courses.

For more information, visit [protrain-solutions.co.uk](http://protrain-solutions.co.uk), or email [j.denyer@protrain-solutions.co.uk](mailto:j.denyer@protrain-solutions.co.uk)



Healthcare Recruitment located in Surrey and Berkshire We providing quality staff - Nurses ( Rgns' Rmns' Rnld, and Practise nurses), Care and support workers to the nursing homes, Mental health, Learning Disability residential homes and hospitals. Contact us : 01276475801 M: 07594371776 OR 07555283372 Visit our Website: [tendertouchukcare.com](http://tendertouchukcare.com) Email: [edith@tendertouchuk.com](mailto:edith@tendertouchuk.com)



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Yucca Recruitment Agency put an emphasis on listening, guiding and matching. In our team we offer tailor-made solutions to meet your individual needs. We work with leading organisations, and have developed a reputation as a staffing expert.

We'd love to speak with you! [Contact us](#) today to schedule a personal meeting. Tel: 02071752798 email: [info@yuccarecruit.services](mailto:info@yuccarecruit.services)

## Affiliate Member

Community services



Run by Mole Valley District Council, Mole Valley Life promotes independence and provides dignity offering solutions to those in need of assistance via our Technology Enabled Care, Community Transport and Social Centres.

Your Life. Your Journey. Share it with us.

For further information please visit [molevalleylife.co.uk](http://molevalleylife.co.uk) or email [lindsay.hill@molevalley.gov.uk](mailto:lindsay.hill@molevalley.gov.uk)

## SCA Member Benefits from our commercial partners

- Access to Buying Group and Commercial Partner/Member benefits.
- Supplier helplines: for example HR, Legal Supplier Discounts
- Exclusive Invites to events with SCA commercial suppliers for advice and support

### SCA Member Benefits

- Invitation to attend SCA Online Business Update Meetings for Domiciliary Care, Older People Care Homes, Learning Disability and Registered Managers forum
- Invitation to join WhatsApp Groups for the above.
- Priority booking period for Surrey Care Conference, training and events.
- Access and participation in SCA Surrey recruitment initiatives
- Membership Discounts on
  - Surrey Care Conference
  - Surrey Care Awards
  - Training and Development
  - Events

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Association

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