

Surrey Care Association



Supporting Social Care Providers in Surrey

Who are our Commercial Partners and how can they help you?



Find us on Social Media



Visit Our Website www.surreycare.org.uk or
email us at sca@surreycare.org.uk

Commercial Partners

Surrey Care Association has negotiated partnership arrangements with a number of companies to provide advantageous services for our members.



Providing Recruitment Solutions for any team member in the care sector

What do they offer?

Recruitment Solutions specialising in Elderly, Dementia, End of Life, Brain Injury and Neuro Rehab, Learning Disabilities, Autism Spectrum Disorder, Epilepsy, Physical Disabilities, Special Educational Needs, Complex Care for whatever you need. We do everything from Registered Managers, Deputy Managers, Nurses, Heads of Care, Care Team Leaders, Senior Care Assistants, Care Assistants, Support Workers, Activities Co-ordinators, Chefs, Maintenance, Domestic / Laundry Assistants, Kitchen Assistants and much more.

Contact us Email Adam Jaffer at adam@carefirstuk.co.uk or visit our website www.carefirstuk.co.uk



Health & Safety, HR and employment law experts within the care sector.

What do they offer?

- Bespoke contracts of employment and employee handbooks
- Detailed Health & Safety documents
- 24/7 access to experienced care experts
- Up-to-date reminders on legislation changes
- Annual Health & Safety Inspections
- Access to online management platform - Atlas
- CQC Pro - an online regulatory compliance tool

What's included?

Citation offer **SCA members** a **5% discount** on their Health & Safety, HR, and CQC compliance services.

Get in touch - Contact Rosie Figgess at rosiefiggess@citation.co.uk or visit citation.co.uk/care



HENDECA GROUP LIMITED

What do they Offer ?

SharePoint:

Do you need to harness the power of SharePoint? Do you require a shared platform where you can collaborate on documents, share data and store information? Hendeca will Design and host a SharePoint collaboration and document storage platform.

IT Assessment and Training days:

Could your IT set up benefit from an IT expert attend your premises for a day, provide feedback and advice about your set up and training where required?

Hosting:

We can host your IT equipment in a secure, Surrey County Council run datacentre. We can ensure you have fantastic up time with your IT and that all your data is safe and secure. It will be out of your way, looked after by us and you can access it all remotely.

What's included ? We will provide favourable rates to all Surrey Care Association members. Please let us know when you enquire.

Get in touch - Please contact David Robinson at it@hendecagroup.com or **07929 849 993**



The care sector's most widely-used digital care system

What do they offer?

Mobile Care Monitoring is the easiest to use care management software, reducing time spent on paperwork, giving staff more time to spend with residents, supporting regulatory compliance and improving the quality of care for residents.

What's included?

Our award winning icon-driven system includes all the key digital care functionality care homes require including Coronavirus-specific features to manage infections and Relatives Gateway to keep loved ones connected.

To book a demo contact us at hello@personcentredsoftware.com or visit personcentredsoftware.com



Specialising in providing expert, cost-effective legal advice to care providers.

What do they offer?

- Buying and selling care businesses
- HR and employment law
- CQC registration & challenging CQC inspection reports, enforcement action and ratings
- Challenging Notices of Proposal to suspend or cancel registration
- Challenging local authority embargos
- Service user contracts
- Safeguarding investigations and inquest representation
- Mental capacity, DOLS and court of protection advice
- Property purchases, sales, leases and development of care homes and retirement villages
- Partnership and Shareholder Agreements

What's included? SCA members receive a free initial telephone consultation/helpline, and a free review of your employment contracts/handbook, and service user contracts.

Get in touch Contact James Sage at james.sage@roydswithyking.com or visit roydswithyking.com



Intelligent mobile solutions for care management.

What do they offer?

Sekoia's philosophy is "enabling care". In conjunction with front line care staff, we have developed a very user-friendly digital care planning system that is designed to be used at point of care. It can be tailored bespoke to providers, all types of service and service users.

What's included?

Our implementation method is very hands-on and thorough to ensure everyone is well trained and the organization gets the most out of using Sekoia.

We offer discounts on Implementation fees and Monthly Subscription fees to SCA members.

Get in touch

Contact Sekoia : contact@sekoia.co.uk or visit sekoia.co.uk



Insurance broker, providing you care-specific cover whilst assisting you in risk management.

What do they offer?

- Bespoke cover tailored to the needs of your business
- A-rated insurance partners to give you piece of mind
- Free desktop valuation indication - helping you determine if your building is adequately insured
- Free cyber risk rating service - see your risk rating for a cyber attack

What's included?

- Towergate Insurance Care policies include access to:
- Towergate Assist, a claims recovery service for material damage claims over £5,000
- 24 hr stress helpline + free confidential stress counselling for employees
- Markel Law Hub - an online legal service

Get in touch Contact james.anscombe@towergate.co.uk or visit towergateinsurance.co.uk

The logo for Wightman & Parrish consists of the company name in a bold, white, sans-serif font. The name is arranged in two lines: 'WIGHTMAN' on the top line and '& PARRISH' on the bottom line. The text is centered within a solid blue rectangular background.

Specialising in the distribution of quality cleaning, hygiene, healthcare, and medical products.

What do they offer?

- Well known and trusted brands
- Own brand offering
- Environmental product range
- Free Site Survey
- Product demonstrations
- Cost and budget control solutions

What's included?

As a member of the Surrey Care Association, your business will receive exclusive pricing on a wide range of products. This pricing is only available to members that can provide valid proof of membership.

Get in touch Contact W&P at sca@w-p.co.uk or visit w-p.co.uk



Buying partner for Surrey Care, providing members with an exceptional service alongside quality products.

What do they offer?

Spectrum is a well-established buying consortium with an emphasis on the Care Sector including care homes, domiciliary care and supported living. They have been sourcing discounts with major suppliers for their members since 2003. Their directors are all care home operators with significant experience in the industry and have therefore developed an expertise in negotiating excellent deals and sourcing the right products.

By pulling together a large number of businesses, including hospitality, dentists and schools they use their group buying power to negotiate discounts for you without compromising on quality.

Their suppliers offer a range of products and services including uniforms, gloves & disposables, general and clinical waste, and stationery to name a few. Members have benefited from **HUGE SAVINGS** on pricing that is normally available only to large companies and their **MEMBERSHIP IS FREE OF CHARGE!**

Spectrum is big enough to influence national suppliers and prices, yet able to provide a personalised and friendly service to their members. Their price comparison service can be accessed by their members to highlight savings and they continually add new products and suppliers. All pricing is monitored and approved by Spectrum on a regular basis.

When you buy through Spectrum you also help fund SCA as Spectrum passes on an annual rebate to SCA dependent on the volume of sales.

Get in touch

To register for this free service Download SPECTRUM's **Free membership form** and contact Spectrum by email **Jackie@spectrumconsortium.co.uk**



For further details please call Jackie on 020 8605 0546 or Gary on 07469 153509

Commercial Member Plus

Surrey Care Association has negotiated partnership arrangements with a number of companies to provide advantageous services for our members. In Addition to our Partners listed above, we are also supported by Commercial Member Plus:



Florence

At Florence, we have a clear mission - to transform temporary staffing recruitment within the social care sector

Our online marketplace helps care providers fill rota gaps without the need for expensive recruitment agencies. We provide exclusive nurses and carers who only work with you, and not at any other care settings. This protects service users and limits the number of staff on site. Find out how Florence Exclusive can help you fill rota gaps today.

Get in Touch

Email managers@florence.co.uk or visit www.florence.co.uk



VAT SOLUTIONS
INDIRECT TAX SPECIALISTS

We are indirect tax specialists who have worked almost exclusively in the care sector since 2004.

What do they offer?

We have a unique combination of in-depth VAT and sector knowledge, dealing not only with HMRC on a daily basis (our technical team largely consists of ex HMRC inspectors), but also holding strong working relationships with the relevant contacts at local authorities, clinical commissioning groups and health trusts (NI) throughout the UK.

Get in touch

Contact Clare at clare@vatsol.com or visit vatsol.com

Commercial Member

Surrey Care Association has negotiated partnership arrangements with a number of companies to provide advantageous services for our members. In Addition to our Partners and Member Plus listed above, we are also supported by Commercial Members:



Benfield Fire Safety is a leading fire safety, fire risk assessment and fire safety training provider based in the south of England. Our mission is simple – to save lives.

For more information, visit benfieldfire.co.uk or email customerservice@benfieldfire.co.uk



Care Friends is an employee referral app to help you with recruitment. Staff can share staff vacancies and friends and family can easily apply for roles. Staff then gain points to recognise their achievement.

For more information visit carefriends.co.uk or email Neil at info@carefriends.co.uk



DC Care are an independent business agent specialising the sale and acquisition of care facilities throughout the UK.

For more information, visit dccare.co.uk, or email asandel@dccare.co.uk



Gordons Partnership is a full service law firm based in Guildford and London with a nationally recognised Health and Social Care Provider Team led by Neil Grant.

For more information, visit gordonsols.co.uk, or email neil@gordonsols.co.uk



Panache Care is a nurse and care agency for temporary and permanent nursing, support work and care staff.

For more information, visit panachecare.co.uk, or email fiona@panachecare.co.uk



Lester Aldridge law firm, represent care providers nationally in a range of matters including challenging inspection reports, defending regulatory enforcement action, criminal investigations and Coroner's inquests.

For further information, visit <https://www.lesteraldridge.com/for-business/healthcare/> or email Laura.Guntrip@LA-Law.com or telephone 01202 786187.

Commercial Member

Surrey Care Association has negotiated partnership arrangements with a number of companies to provide advantageous services for our members. In Addition to our Partners and Member Plus listed above, we are also supported by Commercial Members:



Piccole Cose Care are a temporary staffing agency who provide you with compassionate, caring, highly experience and qualified temporary care home staff.

For more information, visit piccolecosecare.co.uk or email allison@piccolecosecare.co.uk



Professional Training Solutions work with learners and employers to deliver an excellent range of Apprenticeships and Training Courses.

For more information, visit protrain-solutions.co.uk, or email j.denyer@protrain-solutions.co.uk



Healthcare Recruitment located in Surrey and Berkshire We providing quality staff - Nurses (Rgns' Rmns' Rnld, and Practise nurses), Care and support workers to the nursing homes, Mental health, Learning Disability residential homes and hospitals.

Contact us : 01276475801 M: 07594371776 OR 07555283372

Visit our Website: tendertouchukcare.com

Email: edith@tendertouchuk.com

Affiliate Member

Community services

Run by Mole Valley District Council, Mole Valley Life promotes independence and provides dignity offering solutions to those in need of assistance via our Technology Enabled Care, Community Transport and Social Centres.

Your Life. Your Journey. Share it with us.

For further information please visit molevalleylife.co.uk or email lindsay.hill@molevalley.gov.uk

