

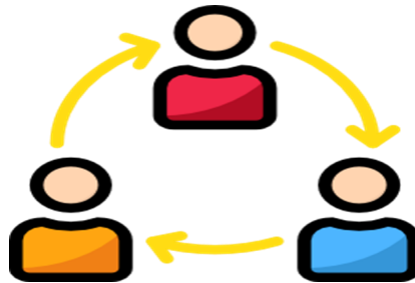


Surrey Care Association



Supporting Social Care Providers in Surrey

Who are our Commercial Partners & How can they help you?



Visit our website at Surreycare.org.uk or email us at sca@surreycare.org.uk

Find us on social media



Commercial Partners

Surrey Care Association has negotiated partnership arrangements with a number of companies to provide advantageous services for our members.



Intelligent mobile solutions for care management.

What do they offer?

Person Centred Software offer a range of Mobile Care Monitoring products which provides evidence of care, care planning and reporting system for social care providers.

What's included?

'Who I Am' is a new feature that automatically collates information from the residents' care plan on to a handheld app. Book a demo with Person Centred Software to see how 'Who I Am' can help you.

Get in touch

Contact Person Centred Software at hello@personcentredsoftware.com or visit personcentredsoftware.com



Bespoke Digital Care planning

What do they offer?

Sekoia allows carers to have more time delivering person – centred care aligned to care plans and spend less time completing paper work, which improves quality of life for residents and job satisfaction for staff.

What's included?

The system demonstrates compliance whilst delivering operational efficiencies. It can be tailored bespoke to providers, all types of service and service users.

Get in touch

Contact Rachel Jarvis at rja@sekoia.uk or

Neha Mehta nme@sekoia-care.co.uk or visit sekoia.co.uk

Citation

Health & Safety, HR and employment law experts within the care sector.

What do they offer?

Bespoke contracts of employment and employee handbooks

Detailed Health & Safety documents

24/7 access to experienced care experts

Up-to-date reminders on legislation changes

Annual Health & Safety Inspections

Access to online management platform - Atlas

CQC Pro - an online regulatory compliance tool

What's included?

Citation offer **SCA members a 5% discount** on their Health & Safety, HR, and CQC compliance services.

Get in touch

Contact Rosie Figgess at rosiefiggess@citation.co.uk or visit citation.co.uk



Nurseline Healthcare provide staffing solutions on mental health nursing, community hospital nursing, working with disabilities, last minute nursing, and training.

What do they offer?

Whether you need permanent or temporary staffing, Nurseline offers fast, reliable, and cost-effective solutions, including:

Mental health nursing
Community hospital nursing
Learning disabilities support
Training & mentoring

What's included?

SCA Members receive an **exclusive discount of 5% off** Nurseline services.

Get in touch

Contact Rebecca at **rebecca.eames@nurselinehealthcare.com**
or visit **nurselinehealthcare.com**



Insurance broker, providing you care-specific cover whilst assisting you in risk management.

What do they offer?

Bespoke cover tailored to the needs of your business

A-rated insurance partners to give you piece of mind

Towergate Assist - claims recovery service for material damage
claims over £5,000

24 hr stress helpline + free confidential stress counselling for employees

Free desktop valuation indication - helping you determine if your building
is adequately insured

Free cyber risk rating service - see your risk rating for a cyber attack

Access to Markel Law Hub - an online legal service

What's included?

Towergate Insurance offer SCA members competitive pricing, risk
management and valuation services, as well as cyber and data protection.

Get in touch

Contact Richard at richard.barnes@towergate.co.uk or
visit towergateinsurance.co.uk



Helping care homes and support service providers control energy and utility budgets through expert guidance.

What do they offer?

Negotiate the lowest possible contract prices for you

Provide you with 100% confidence in the service

Provide utility reporting the supports better budgeting and administration

Validate all your utility invoices for accuracy and savings opportunities

Monitor your energy and water usage for smarter consumption

Ensure future costs and consumption are kept to a minimum

What's included?

A **free one-off historical audit of energy and water invoices** with a discounted share of refunds secured. They'll **return 70% of recovered overcharges** to you.

Get in touch

Contact Calum Mangan at **Calum.mangan@essutility.co.uk** or visit **essutility.co.uk**



Healthcare Staffing Recruitment Solutions right across the UK

What do they offer?

Care First UK Recruitment Solutions specialise in permanent recruitment with Elderly, Dementia, End of Life, Brain injury and Neuro Rehab, Learning Disabilities, Autism Spectrum Disorder, Complex Care for whatever you need.

We also provide Registered Managers, Nurses, Heads of Care, Kitchen Assistants and much more.

What is included?

We offer a very personalised service and always work with you to achieve the best results.

Get in touch

Contact Adam at adam@carefirstuk.co.uk or visit carefirstuk.co.uk



Specialising in providing expert, cost-effective legal advice to care providers.

What do they offer?

Buying and selling care businesses
HR and employment law
CQC registration & challenging CQC inspection reports,
enforcement action and ratings
Challenging Notices of Proposal to suspend or cancel registration
Challenging local authority embargos
Service user contracts
Safeguarding investigations and inquest representation
Mental capacity, DOLS and court of protection advice
Property purchases, sales, leases and development of care homes
and retirement villages
Partnership and Shareholder Agreements

What's included?

SCA members receive a free initial telephone consultation/helpline,
and a free review of your employment contracts/handbook, and
service user contracts.

Get in touch Contact James Sage at
james.sage@roydswithyking.com or visit roydswithyking.com

The logo for Wightman & Parrish, featuring the company name in white, bold, sans-serif capital letters on a blue rectangular background.

WIGHTMAN & PARRISH

Specialising in the distribution of quality cleaning, hygiene, healthcare, and medical products.

What do they offer?

- Well known and trusted brands
- Own brand offering
- Environmental product range
- Free Site Survey
- Product demonstrations
- Cost and budget control solutions

What's included?

As a member of the Surrey Care Association, your business will receive exclusive pricing on a wide range of products. This pricing is only available to members that can provide valid proof of membership

Get in touch

Contact W&P at sca@w-p.co.uk or visit w-p.co.uk



Chartered Accountants and specialist tax advisors with extensive knowledge of the care sector.

What do they offer?

Accounting Services
Auditing and Financial Analysis
Auto-enrolment to Pensions Regulator
Business Support
Company Secretarial
Corporate Finance
Payroll Bureau
Tax Services
Specialist Services for the Care Sector

What's included?

Complimentary initial meeting with Morris Lane's specialist team to discuss how they can look after you and your business

Get in touch

Contact Malcom at malcom.baker@morrislane.co.uk or visit morrislane.co.uk



Buying partner for Surrey Care, providing members with an exceptional service alongside quality products.

What do they offer?

Spectrum is a well-established buying consortium with an emphasis on the Care Sector including care homes, domiciliary care and supported living.

By pulling together a large number of businesses, including hospitality, dentists and schools they use their group buying power to negotiate discounts for you without compromising on quality. Their suppliers offer a range of products and services including uniforms, gloves & disposables, general and clinical waste, and stationery to name a few. Members have benefited from **HUGE SAVINGS** on pricing that is normally available only to large companies and their **MEMBERSHIP IS FREE OF CHARGE!**

Spectrum is big enough to influence national suppliers and prices, yet able to provide a personalised and friendly service to their members. All pricing is monitored and approved by Spectrum on a regular basis.

When you buy through Spectrum you also help fund SCA as Spectrum passes on an annual rebate to SCA dependent on the volume of sales.

Get in touch

To register for this free service Download SPECTRUM's Free membership form and contact Spectrum by email **Jackie@spectrumconsortium.co.uk** or book a visit with our BDM, Gary Williams to help you identify savings on **07469 153509** or email **gary@spectrumconsortium.co.uk**.

Commercial Member Plus

Surrey Care Association has a number of businesses that support care in Surrey and the work of the association. In addition to our Commercial Partners listed above, we are also supported by the following Commercial Member Plus:



We are indirect tax specialists who have worked almost exclusively in the care sector since 2004.

What do they offer?

We have a unique combination of in-depth VAT and sector knowledge, dealing not only with HMRC on a daily basis (our technical team largely consists of ex HMRC inspectors), but also holding strong working relationships with the relevant contacts at local authorities, clinical commissioning groups and health trusts (NI) throughout the UK.

Get in touch

Contact Clare at clare@vatsol.com or visit vatsol.com

Commercial Members

In addition to our Commercial Partners & Commercial Member Plus listed previously. We are also supported by the following Commercial Members:



Panache Care is a nurse and care agency for temporary and permanent nursing, care and domestic staff.

For more information, visit panachecare.co.uk, or email fiona@panachecare.co.uk



Benfield Fire Safety is a leading fire safety, fire risk assessment and fire safety training provider based in the south of England. Our mission is simple – to save lives.

For more information, visit benfieldfire.co.uk or email customerservice@benfieldfire.co.uk



The **Lester Aldridge** Health & Social Care team consists of cross-disciplinary lawyers providing specialist legal advice for individuals as well as an extensive range of providers including care homes & retirement living, and social care providers,

For more information visit lesteraldrige.com or email Laura.Guntrip@LA-Law.com



Care Friends is an employee referral app to help you with recruitment. Staff can share staff vacancies and friends and family can easily apply for roles. Staff then gain points to recognise their achievement.

For more information visit carefriends.co.uk or email Neil at info@carefriends.co.uk



Piccole Cose Care are a temporary staffing agency who provide you with compassionate, caring, highly experience and qualified temporary care home staff.

For more information, visit piccolecosecare.co.uk or email allison@piccolecosecare.co



***DC Care** are an independent business agent specialising the sale and acquisition of care facilities throughout the UK.*

For more information, visit dccare.co.uk, or email asandel@dccare.co.uk



***everyLIFE Technologies** reduce the risk associated with the administration of medications in care businesses and offer the PASSsystem which is the industry standard in digital care planning.*

For more information, visit everylifetechnologies.com, or email domink.soanes@everylifetechnologies.com



***Gordons Partnership LLP** are a Guildford and London based solicitor who act for providers, Gordons offer truly independent advice and defend providers without having to worry about conflict of interests.*

For more information, visit gordonsols.co.uk, or email neil@gordonsols.co.uk



***Nourish Care** provides smart care management software, apps and tools for people who care, saving time, admin and enhancing the quality of care you provide.*

For more information, visit nourishcare.co.uk, or email jen@nourishcare.co.uk