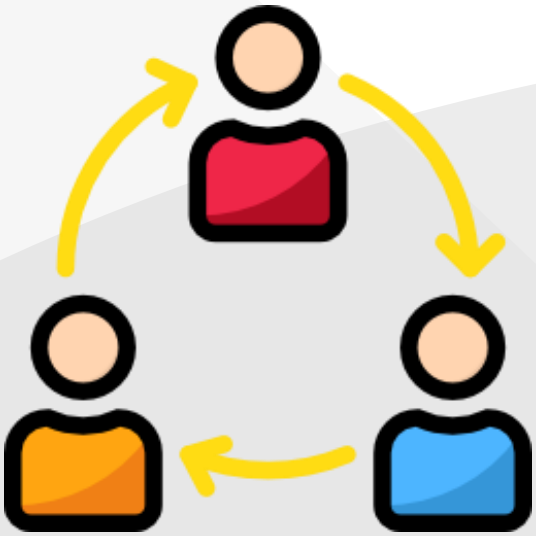


Surrey Care Association

Supporting Social Care Providers in Surrey

Who are our Commercial Partners & How can they help you?





Commercial Partners

Surrey Care Association has negotiated partnership arrangements with a number of companies to provide advantageous services for our members. If your business could benefit from greater exposure within the care sector, download a copy of our Commercial Partnership opportunities on the supplier page of our website.

---

royds withy king

Specialising in providing expert, cost-effective legal advice to care providers.

What do they offer?

- Buying and selling care businesses
- HR and employment law
- CQC registration & challenging CQC inspection reports, enforcement action and ratings
- Challenging Notices of Proposal to suspend or cancel registration
- Advice on tenders and commissioning contracts
- Challenging local authority embargos
- Service user contracts
- Safeguarding investigations and inquest representation
- Mental capacity, DOLS and court of protection advice
- Property purchases, sales, leases and development of care homes and retirement villages
- Debt recovery
- Partnership and Shareholder Agreements

What's included?

SCA members receive a free initial telephone consultation/helpline, and a free review of your employment contracts/handbook, and service user contracts.

Get in touch

Contact James Sage at **james.sage@roydswithyking.com** or visit **roydswithyking.com**



Citation

Health & Safety, HR and employment law experts within the care sector.

What do they offer?

- Bespoke contracts of employment and employee handbooks
- Detailed Health & Safety documents
- 24/7 access to experienced care experts
- Up-to-date reminders on legislation changes
- Annual Health & Safety Inspections
- Access to online management platform - Atlas
- CQC Pro - an online regulatory compliance tool

What's included?

Citation offer **SCA members a 5% discount** on their Health & Safety, HR, and CQC compliance services.

Get in touch

Contact Rosie Figgess at **rosiefiggess@citation.co.uk** or visit **citation.co.uk**

Nurseline Healthcare

Nurseline Healthcare provide staffing solutions on mental health nursing, community hospital nursing, working with disabilities, last minute nursing, and training.

What do they offer?

Whether you need permanent or temporary staffing, Nurseline offers fast, reliable, and cost-effective solutions, including:

- Mental health nursing
- Community hospital nursing
- Learning disabilities support
- Training & mentoring

What's included?

SCA Members receive an **exclusive discount of 5% off** Nurseline services.

Get in touch

Contact Rebecca at **rebecca.eames@nurselinehealthcare.com** or visit **nurselinehealthcare.com**



Helping care homes and support service providers control energy and utility budgets through expert guidance.

What do they offer?

- Negotiate the lowest possible contract prices for you
- Provide you with 100% confidence in the service
- Provide utility reporting the supports better budgeting and administration
- Validate all your utility invoices for accuracy and savings opportunities
- Monitor your energy and water usage for smarter consumption
- Ensure future costs and consumption are kept to a minimum

What's included?

A **free one-off historical audit of energy and water invoices** with a discounted share of refunds secured. They'll **return 70% of recovered overcharges** to you.

Get in touch

Contact Paul Paine at **paul.paine@essutility.co.uk** or visit **essutility.co.uk**

Leading business support specialists for the social care sector.

What do they offer?

- CQC Inspection Support (including mock inspections, improvement action plans, & more!
- Tender Writing Services
- Policies and compliance software (Evidenced Understanding & iBenchmark)

What's included?

SCA members receive an exclusive discount of 8% off Insequa goods and services. Use **code INS08** at the start of any transaction.

Get in touch

Contact Bill Watson at **billwatson@insequa.co.uk** or visit **insequa.co.uk**



Insurance broker, providing you care-specific cover whilst assisting you in risk management.

What do they offer?

- Bespoke cover tailored to the needs of your business
- A-rated insurance partners to give you piece of mind
- Towergate Assist - claims recovery service for material damage claims over £5,000
- 24 hr stress helpline + free confidential stress counselling for employees
- Free desktop valuation indication - helping you determine if your building is adequately insured
- Free cyber risk rating service - see your risk rating for a cyber attack
- Access to Markel Law Hub - an online legal service

What's included?

Towergate Insurance offer SCA members competitive pricing, risk management and valuation services, as well as cyber and data protection.

Get in touch

Contact Richard at **richard.barnes@towergate.co.uk** or visit **towergateinsurance.co.uk**

Specialising in the distribution of quality cleaning, hygiene, healthcare, and medical products.

What do they offer?

- Well known and trusted brands
- Own brand offering
- Environmental product range
- Free Site Survey
- Product demonstrations
- Cost and budget control solutions

What's included?

As a member of the Surrey Care Association, your business will receive exclusive pricing on a wide range of products. This pricing is only available to members that can provide valid proof of membership

Get in touch

Contact W&P at **sca@w-p.co.uk** or visit **w-p.co.uk**



SPECTRUM CONSORTIUM

your partner in purchasing

Buying partner for Surrey Care, providing members with an exceptional service alongside quality products.

What do they offer?

Spectrum is a well-established buying consortium with an emphasis on the Care Sector including care homes, domiciliary care and supported living. They have been sourcing discounts with major suppliers for their members since 2003. Their directors are all care home operators with significant experience in the industry and have therefore developed an expertise in negotiating excellent deals and sourcing the right products.

By pulling together a large number of businesses, including hospitality, dentists and schools they use their group buying power to negotiate discounts for you without compromising on quality. Their suppliers offer a range of products and services including uniforms, gloves & disposables, general and clinical waste, and stationery to name a few. Members have benefited from **HUGE SAVINGS** on pricing that is normally available only to large companies and their **MEMBERSHIP IS FREE OF CHARGE**!

Spectrum is big enough to influence national suppliers and prices, yet able to provide a personalised and friendly service to their members. Their price comparison service can be accessed by their members to highlight savings and they continually add new products and suppliers. All pricing is monitored and approved by Spectrum on a regular basis.

When you buy through Spectrum you also help fund SCA as Spectrum passes on an annual rebate to SCA dependent on the volume of sales.

Get in touch

To register for this free service Download SPECTRUM's Free membership form and contact Spectrum by email **Jackie@spectrumconsortium.co.uk** or book a visit with our BDM Gary Williams to help you identify savings contact him on **07469 153509** or email **gary@spectrumconsortium.co.uk.**

Preferred Suppliers

Bidfood Inspired by you

brakes

care shop Delivered Health Solutions

PERSON CENTRED SOFTWARE MOBILE CARE MONITORING

Alexandra Working smarter

phs Group



Commercial Members

Surrey Care Association has a number of businesses that support care in Surrey and the work of the association. In addition to our Commercial Partners listed above, we are also supported by the following Commercial Members:

CareRooms
Recover in Comfort

CareRooms *link people who have spare rooms with people that need a place to recover from illness or injury to create communities that care.*

For more information, visit **CareRooms.com**, or phone **0333 1212 227**

---

dccare
specialist healthcare business agents

DC Care *are an independent business agent specialising the sale and acquisition of care facilities throughout the UK.*

For more information, visit **dccare.co.uk**, or email **asandel@dccare.co.uk**

---

everyLIFE TECHNOLOGIES

everyLIFE Technologies *reduce the risk associated with the administration of medications in care businesses and offer the PASSsystem which is the industry standard in digital care planning.*

For more information, visit **everylifetechnologies.com**, or email **dominik.soanes@everylifetechnologies.com**

Gordons Partnership LLP
SOLICITORS

Gordons Partnership LLP *are a Guildford and London based solicitor who act for providers, Gordons offer truly independent advice and defend providers without having to worry about conflict of interests.*

For more information, visit **gordonsols.co.uk**, or email **neil@gordonsols.co.uk**

PANACHE

Panache Care *is a nurse and care agency for temporary and permanent nursing, care and domestic staff.*

For more information, visit **panachecare.co.uk**, or email **fiona@panachecare.co.uk**

SEHTA
improving health
increasing wealth

SEHTA *is a network of individuals from academia, business and care/clinicians, offering support through business support services and workshops, and training.*

For more information, visit **sehta.co.uk,** or email **clare.ansett@sehta.co.uk**

---

stickypeople

Sticky People *provide best practice recruitment, selection and retention tools, techniques and consultancy to care and healthcare providers.*

For more information, visit **stickypeople.co.uk** or email **emma@stickypeople.co.uk**



About the Surrey Care Association

Surrey Care Association was established in 2005 as a not for profit organisation and became a member only organisation 2014. It supports the care and support sector to provide the highest level of sustainable care, shaping the evolving market and offering benefits directly to our members.

Why join the Surrey Care Association?

By joining us, you will be updated on the latest regulations, be able to source training and support services that help social care businesses run effectively and importantly we act as a route into the County Council and Clinical Commissioning Groups.

Membership benefits

- Regular communications and newsletters
- Networking meetings
- Discounted rates for SCA conferences and workshops
- Access to buying group and commercial partnerships/suppliers at member rates
- Access and participation in SCA Surrey recruitment initiatives
- Key business information
- Digital advertising space for your services and job vacancies on SCA website
- Participation in lobbying and influencing initiatives e.g. government and regulatory

Join today!

Surrey Care Association

Supporting Social Care Providers in Surrey

01372 571 174

sca@surreycare.org.uk

www.surreycare.org.uk

@SurreyCareAssociation

@SurreyCare

@SurreyCare